02/20/2018

Oramed Pharmaceuticals, Inc. (ORMP) Rating: Buy

Stock Data

Integrium Services Agreement Inked; Upcoming Conference Presentation; Reiterate Buy Integrium retained for dose-ranging study. Yesterday, Oramed indicated that it had retained the well-known clinical research organization (CRO) Integrium to serve as the primary executor of

an upcoming three-month dose-ranging study designed to assess the safety and evaluate the efficacy of ORMD-0801 on HbA1c on approximately 240 Type 2 diabetics. Oramed is slated to pay Integrium a total amount of up to \$7M over the term of the engagement and based on the achievement of certain milestones. We anticipate that the doseranging study, which is slated to be performed under Oramed's open U.S. Investigational New Drug (IND) filing on ORMD-0801, should begin imminently. We reiterate our Buy rating and price target of \$25.00 per share on ORMP.

Upcoming conference presentation this week. Oramed also announced that it is slated to participate in the upcoming CODHy Conference—the 6th World Congress on Controversies to Consensus in Diabetes, Obesity and Hypertension-that is taking place February 21-22, 2018 in Tel Aviv, Israel. Dr. Roy Eldor, M.D., Ph.D., member of Oramed's Scientific Advisory Board, is to make a presentation entitled "A Randomized Controlled Trial of ORMD 0801 Oral Insulin in Patients with Type 2 Diabetes." The presentation is scheduled to be made in the afternoon on Thursday, February 22, 2018.

Valuation methodology, risks and uncertainties. Factoring in a 15% discount rate, a 70% probability of success for ORMD-0801, and peak annual sales of roughly \$2.1B (on which we project double-digit percentage royalties), we derive a total rNPV of \$150M. We add to this the value from Oramed's pipeline, mainly ORMD-0901, to which we ascribe a total valuation of \$210M. to derive a total firm value of \$385M. This translates into a price objective of \$25.00 per share, assuming net cash of ~\$25M and ~15M fully-diluted shares outstanding as of mid-F2018. Risks to our target include, but are not limited to: (1) delays in pivotal testing of ORMD-0801; (2) adverse results from future clinical trials; and (3) negative regulatory actions.

For definitions and the distribution of analyst ratings, analyst certifications, and other disclosures, please refer to pages 3 - 4 of this report.



Company Update **Healthcare** 

### February 21, 2018

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# Table 1: Oramed Pharmaceuticals, Inc. (ORMP)—Historical Income Statements, Financial Projections

## FY end August 31

\$ in thousands, except per share data

|   | 2016A   |         |         |         | 2017E    |         |         |         |         |          |          |
|---|---------|---------|---------|---------|----------|---------|---------|---------|---------|----------|----------|
|   | 1QA     | 2QA     | 3QA     | 4QA     | 2016A    | 1QA     | 2QA     | 3QA     | 4QE     | 2017E    | 2018E    |
| Revenue   |         |         |         |         |          |         |         |         |         |          |          |
| Product revenue   | -       | -       | -       | -       | -        | -       | -       | -       | -       | -        | -        |
| Research and other                                      | -       | 125     | 163     | 353     | 641      | 610     | 611     | 617     | 617     | 2,455    | 2,800    |
| Total revenue   | -       | 125     | 163     | 353     | 641      | 610     | 611     | 617     | 617     | 2,455    | 2,800    |
| Expenses  |         |         |         |         |          |         |         |         |         |          |          |
| Cost of product and service revenue                     | -       | -       | -       | 490     | 490      | 187     | -       | -       | -       | 187      | -        |
| Research & development                                  | 1,901   | 1,307   | 1,718   | 2,783   | 7,709    | 2,353   | 3,125   | 2,267   | 3,000   | 10,745   | 16,300   |
| Selling and marketing                                   | -       | -       | -       | -       | -        | -       | -       | -       | -       | -        | -        |
| General and administrative                              | 548     | 730     | 555     | 619     | 2,452    | 468     | 851     | 505     | 800     | 2,624    | 4,600    |
| Total expenses  | 2,449   | 2,037   | 2,273   | 3,892   | 10,651   | 3,008   | 3,976   | 2,772   | 3,800   | 13,556   | 20,900   |
| Gain (loss) from operations                             | (2,449) | (1,912) | (2,110) | (3,539) | (10,010) | (2,398) | (3,365) | (2,155) | (3,183) | (11,101) | (18,100) |
| Other income/expense                                    |         |         |         |         |          |         |         |         |         |          |          |
| Financial income  | 76      | 128     | 137     | 133     | 474      | 186     | 203     | 210     | 180     | 779      | 465      |
| Financial expense                                       | (17)    | (34)    | (23)    | (19)    | (93)     | (24)    | (21)    | (20)    | (20)    | (85)     | (120)    |
| Impairment of available-for-sale securities             | (406)   | 78      | 84      | (208)   | (452)    | (63)    | 168     | 286     | -       | 391      | -        |
| Total investment income and other                       | (347)   | 172     | 198     | (94)    | (71)     | 99      | 350     | 476     | 160     | 1,085    | 345      |
| Loss before provision for income taxes                  | (2,796) | (1,740) | (1,912) | (3,633) | (10,081) | (2,299) | (3,015) | (1,679) | (3,023) | (10,016) | (17,755) |
| Deferred income tax benefit                             | -       | -       | -       | (1,335) | (1,335)  | (400)   | -       | -       | -       | (400)    | -        |
| Net loss/income   | (2,796) | (1,740) | (1,912) | (4,968) | (11,416) | (2,699) | (3,015) | (1,679) | (3,023) | (10,416) | (17,755) |
| Net loss per share (basic)                              | (0.24)  | (0.14)  | (0.15)  | (0.38)  | (0.87)   | (0.20)  | (0.24)  | (0.15)  | (0.23)  | (0.78)   | (1.25)   |
| Net loss per share (diluted)                            | (0.24)  | (0.14)  | (0.15)  | (0.38)  | (0.87)   | (0.20)  | (0.24)  | (0.15)  | (0.23)  | (0.78)   | (1.25)   |
| Weighted average number of shares outstanding (basic)   | 11,573  | 12,653  | 13,119  | 13,157  | 12,624   | 13,206  | 13,280  | 13,301  | 13,367  | 13,288   | 14,242   |
| Weighted average number of shares outstanding (diluted) | 11,573  | 12,653  | 13,119  | 13,157  | 12,624   | 13,206  | 13,280  | 13,301  | 13,367  | 13,288   | 14,242   |

Source: Company reports and H.C. Wainwright & Co. estimates.

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**Market Outperform (Buy):** The common stock of the company is expected to outperform a passive index comprised of all the common stock of companies within the same sector.

**Market Perform (Neutral):** The common stock of the company is expected to mimic the performance of a passive index comprised of all the common stock of companies within the same sector.

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| Distribution of Ratings Table as of February 20, 2018 |       |         |       |                           |  |  |  |  |  |  |
|---|-------|---------|-------|---------------------------|--|--|--|--|--|--|
|   |       |         | IB Se | IB Service/Past 12 Months |  |  |  |  |  |  |
| Ratings   | Count | Percent | Count | Percent                   |  |  |  |  |  |  |
| Buy   | 245   | 91.76%  | 93    | 37.96%                    |  |  |  |  |  |  |
| Neutral   | 13    | 4.87%   | 3     | 23.08%                    |  |  |  |  |  |  |
| Sell  | 0     | 0.00%   | 0     | 0.00%                     |  |  |  |  |  |  |
| Under Review  | 9     | 3.37%   | 1     | 11.11%                    |  |  |  |  |  |  |
| Total   | 267   | 100%    | 97    | 36.33%                    |  |  |  |  |  |  |

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