

Biotechnology Company Update November 30, 2020

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# **Oramed Pharmaceuticals, Inc.**

# The First Phase 3 Trial Has Started on Schedule

NΑ

NA

ORMP (NASDAQ)

P/E

Company & Market Data	
Closing Price (as of 11/27/2020):	\$4.45
Rating:	BUY
Price Target:	\$6.00
52 Week Range:	\$2.40 - \$6.05
Shares Outstanding (MM):	23.7
Market Capitalization (MM):	\$105
Cash (MM):	\$32.5
Fiscal Year End:	Aug

Estimates			
EPS	2019A	2020E	2021E
1Q	\$(0.25)	\$(0.15)A	\$(0.29)
2Q	\$(0.21)	\$(0.35)A	\$(0.32)
3Q	\$(0.23)	\$(0.44)A	\$(0.36)
4Q	\$(0.15)	\$(0.36)	\$(0.23)
Full Year	\$(0.82)	\$(1.28)	\$(1.19)
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Revenue (MM)	2019A	2020E	2021E
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Revenue (MM)	2019A	2020E	2021E
Revenue (MM) 1Q	<b>2019A</b> \$0.7	<b>2020E</b> \$0.6A	<b>2021E</b> \$0.6
Revenue (MM) 1Q 2Q	<b>2019A</b> \$0.7 \$0.7	<b>2020E</b> \$0.6A \$1.3A	<b>2021E</b> \$0.6 \$0.6
Revenue (MM) 1Q 2Q 3Q	<b>2019A</b> \$0.7 \$0.7 \$0.7	<b>2020E</b> \$0.6A \$1.3A \$2.0A	\$0.6 \$0.6 \$0.6

Oramed Pharmaceuticals is developing products based on its Protein Oral Delivery technology (POD). Its lead product is ORMD-0801, an oral insulin capsule that recently began Phase 3 trials. Additional indications and products are in clinical development.

**Summary:** Oramed announced that it has begun screening patients for the first of the two Phase 3 trials of ORMD-0801, its oral insulin for treatment of type 2 diabetes (T2D). This meets the planned 4Q20 timeframe for the start of the trial. Patients receive six months of treatment, so that the first patients should be completing the study in mid-2021. First efficacy data could be available as soon as 3Q21.

Patients in the first study, ORA-013-1, will be taking up to three diabetes medications and have inadequate glucose control for 6 to 12 months. This study will test two dosage regimens against placebo.

The second study, ORA-013-2, will enroll patients who can control their blood glucose with either diet alone or diet with metformin. This trial will randomize patients into two arms, one with 8 mg active drug, the other with placebo.

The first study has a target enrollment of 675 patients, while the second has a target of 450 patients. The primary endpoint in both trials is an improvement in glucose control as measured by HbA1c at 26 weeks. Secondary endpoints include change from baseline in fasting glucose at 26 weeks.

If the endpoints are met, we believe the clinical benefit, length of treatment, and size of the studies could justify product approval with a broad label for use in diabetes.

**Dosing Regimen in the ORA-013-1 Study:** The first study will randomize 675 patients who can be taking up to 3 diabetes drugs, randomized into three treatment groups. The first group will receive two active doses, with 8mg administered before bedtime and 8mg the next morning before breakfast. The second group will receive one active dose and one placebo, with 8 mg at night and placebo the next morning. The third group will receive two placebo doses, one at night and another the next morning. This "double-dummy" design is intended to determine the best dosing for glucose control. Patient recruitment will be at 75 sites in the US, Europe, and Israel.

**Study ORA-013-2 Is Expected to Begin Shortly:** The second study, ORA-013-2, will enroll 450 patients who can control their blood glucose with diet or diet plus metformin. Patients in this study will be randomized into a group receiving active drug once daily or placebo, both administered before bedtime. Patients will be treated at 61 sites in the US, Europe, and Israel.

**Conclusion:** The start of the first Phase 3 trial in 4Q20 meets our expected timeframe. With a planned enrollment of 1,125 patients in at least 75 sites in the US, Europe, and Israel, these two ORA-013 studies should provide a globally diverse population to justify approval around the world. If the studies are positive, the oral administration of insulin could change the way T2D is treated. We maintain our Buy rating and price target of \$6 per share.

#### **Risk Factors**

Risks to our rating and price target include but are not limited to:

**Drug development risk:** Oramed is a development stage company conducting clinical trials for its lead product. The company faces the risks of the drug development industry, including scientific, technical, clinical, regulatory failures. As novel therapies, the drugs also face risks with reimbursement and product adoption.

Oramed is planning to start a Phase 3 study to support an application for FDA approval. The FDA must review and approve the trial design, a process that could results in revisions or delays. The trial is subject to numerous risks and may not duplicate results in its Phase 2b earlier studies.

**Company risks:** The company has a limited operating history and has incurred significant losses and negative cash flow operations since inception and they expect to incur losses and negative cash flows for at least the next 12 months. Their independent registered public accounting firm has expressed doubt about their ability to continue as a going concern. Because certain of their stockholders control a significant number of shares of their common stock, they may have effective control over actions requiring stockholder approval.

**Emerging growth company:** The company is considered an emerging growth company and due to the reduced operating requirements applicable to emerging growth companies, certain investors may find investing in their securities less attractive.

**International risks:** The international aspects of their business expose the company to business, regulatory, political, operational, financial and economic risks associated with doing business outside of the US. Oramed also has a collaboration covering China, with its owns risks and uncertainties.

**Foreign Company Risk.** The company is affected by the political, economic, and military risks of having operations in Israel, as well as fluctuations in currency exchange rates. It may be difficult to enforce a U.S. judgment against the company or its officers and directors and to assert U.S. securities laws claims in Israel. The company received grants from the Israel Innovation Authority of the Israeli Ministry of Economy & Industry and may be subject to ongoing restrictions.

**Intellectual property risk:** The field of patents and intellectual property involves complex scientific and legal issues that are subject to change by legislation or judicial action. Other companies with greater resources may challenge the company through the legal system or in the marketplace. Oramed's patent estate is important to its ability to generate revenue from its products.

**Clinical supplies and manufacturing risk:** Oramed leases its operating facilities and depends on clinical trial managers and third party suppliers for its clinical trial grade materials, including the active pharmaceutical ingredients. We believe the supply of clinical materials is sufficient to conduct the trials, but third party manufacturing still carries a risk of problems or disagreements that could cause delays.

**Regulatory risk:** The company has conducted Phase 2 trials, and although we believe the pre-clinical and early clinical data indicate efficacy, further testing is needed before market approval. The findings from clinical trials must be reviewed by the FDA before the company receives approval to continue clinical testing. Analysis by the FDA may not agree with the analysis presented by the company. Approval of the application cannot be assumed.



**Exchange and market risk:** ORMP shares trade on the NASDAQ exchange with relatively small daily volume. The company is expected to raise additional capital to fund operations before its products reach the market, which is subject to market conditions.

**Legislation and policy changes:** Laws for drug approval are established by Congress and administered by the FDA. Reimbursement by third-party payors often follows policies established by the Center for Medicaid/Medicare. Both agencies are divisions of the Department of Health and Human Services, run by Commissioners appointed by the President and confirmed by the Senate. Changes in policies or political agendas could have broad effects on the environment for drug development and reimbursement.



Oramed: Income Statement (in thousands)																
Fiscal Year Ended August 31	2019A	1Q20A	2Q20A	3Q20A	4Q20E	2020E	1Q21E	2Q21E	3Q21E	4Q21E	2021E	2022E	2023E	2024E	2025E	2026E
License and Milestone Payments	2,703	674	1,348	2,029	3,650	7,701	650	650	650	4,000	5,950	6,950	6,950			
Royalites	2,703	074	1,040	2,029	3,030	7,701	030	030	030	4,000	3,930	0,930	0,330		-	-
ORMD-0801 Type 2 diabetes - China														15,525	80,775	117,000
														15,525	80,775	
ORMD-0801 Type 2 diabetes - US only																32,760
Total Product Revenues	2,703	674	1,348	2,029	3,650	7,701	650	650	650	4,000	5,950	6,950	6,950	15,525	80,775	149,760
Expenses																
Cost of Goods Sold	90										-			2,329	10,247	14,976
%COGS														15%	13%	10%
Research and Development	13,522	2,022	5,342	7,267	8,500	23,131	8,500	9,500	10,500	11,000	39,500	47,000	46,000	43,000	42,000	40,400
General and Administrative	3,722	1,081	2,472	3,502	3,750	10,805	1,200	1,200	1,400	1,400	5,200	7,500	11,000	16,000	22,000	24,000
Total expenses	17,334	3,103	7,814	10,769	12,250	33,936	9,700	10,700	11,900	12,400	44,700	54,500	57,000	61,329	74,247	79,376
Operating Income (Loss)	(14,631)	(2,429)	(6,466)	(8,740)	(8,600)	(26,235)	(9,050)	(10,050)	(11,250)	(8,400)	(38,750)	(47,550)	(50,050)	(45,804)	6,529	70,384
Financial income	1,061	209	369	569	175	1,322	225	215	190	175	805	730	820	910	915	950
Other financial expenses	(485)	(20)	(13)	(21)	(21)	(75)	(16)	(16)	(18)	(19)	(69)	(71)	(85)	(122)	(130)	(140)
Income from changes in fair value of investments		(303)	(121)	(323)												
Total other income	576	(114)	235	225	154	1,247	209	199	172	156	736	659	735	788	785	810
Pretax Income	(14,055)	(2,543)	(6,231)	(8,515)	(8,446)	(24,988)	(8,841)	(9,851)	(11,078)	(8,244)	(38,014)	(46,891)	(49,315)	(45,016)	7,314	71,194
Income Tax Provision (benefit)	300															7,119
Tax Rate	000															10%
Net Income (loss)	(14,355)	(2,543)	(6,231)	(8,515)	(8,446)	(24,988)	(8,841)	(9,851)	(11,078)	(8,244)	(38,014)	(46,891)	(49,315)	(45,016)	7,314	64,075
EPS (basic)	(\$0.82)	(\$0.15)	(\$0.35)	(\$0.44)	(\$0.36)	(\$1.28)	(\$0.29)	(\$0.32)	(\$0.36)	(\$0.23)	(\$1.19)	(\$1.31)	(\$1.30)	(\$1.12)	\$0.18	\$1.58
EPS (diluted)	(\$0.82)	(\$0.15)	(\$0.35)	(\$0.44)	(\$0.36)	(\$1.28)	(\$0.29)	(\$0.32)	(\$0.36)	(\$0.23)	(\$1.19)	(\$1.31)	(\$1.30)	(\$1.12)	\$0.18	\$1.58
Weighted Avg Shrs (Basic) - (thousands)	17,458	17,472	17,645	19,496	23,700	19,578	30,724	30,754	30,785	35,816	32,020	35,906	38,050	40,208	40,369	40,531
Weighted Avg Shrs (Diluted) - (thousands)	17,458	17,472	17,645	19,496	23,700	19,578	30,724	30,754	30,785	35,816	32,020	35,906	38,050	40,208	40,369	40,531
Course Company reports and Ladamburg Thelmone actimates	17,400	17,77	17,040	10,400	20,700	10,070	00,7 E-F	00,707	00,700	00,010	02,020	00,000	00,000	-10,200	10,000	10,001

Source: Company reports and Ladenburg Thalmann estimates



# APPENDIX A: IMPORTANT RESEARCH DISCLOSURES

## **ANALYST CERTIFICATION**

I, Robert M. LeBoyer, attest that the views expressed in this research report accurately reflect my personal views about the subject security and issuer. Furthermore, no part of my compensation was, is, or will be directly or indirectly related to the specific recommendation or views expressed in this research report, provided, however, that:

The research analyst primarily responsible for the preparation of this research report has or will receive compensation based upon various factors, including the volume of trading at the firm in the subject security, as well as the firm's total revenues, a portion of which is generated by investment banking activities.

Additional information regarding the contents of this publication will be furnished upon request. Please contact Ladenburg Thalmann, Compliance Department, 277 Park Avenue, 26th floor, New York, New York 10172 (or call 212-409-2000) for any information regarding current disclosures, and where applicable, relevant price charts, in regard to companies that are the subject of this research report.

#### **COMPANY BACKGROUND**

Oramed Pharmaceuticals is developing products based on its Protein Oral Delivery technology (POD). Its lead product is ORMD-0801, an oral insulin capsule that recently began Phase 3 trials. Additional indications and products are in clinical development.

## **VALUATION METHODOLOGY**

We value the company based on our 2026 discounted EPS, applying a discount rate of 30% with a multiple of 15X to derive our price target of \$6.00 per share.

#### **RISKS**

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## STOCK RATING DEFINITIONS

Buy: The stock's return is expected to exceed 12.5% over the next twelve months.

Neutral: The stock's return is expected to be plus or minus 12.5% over the next twelve months.

Sell: The stock's return is expected to be negative 12.5% or more over the next twelve months.

Investment Ratings are determined by the ranges described above at the time of initiation of coverage, a change in risk, or a change in target price. At other times, the expected returns may fall outside of these ranges because of price movement and/or volatility. Such interim deviations from specified ranges will be permitted but will become subject to review.

#### RATINGS DISPERSION AND BANKING RELATIONSHIPS AS OF (November 30, 2020)

Rating	%	IB %
BUY	76.4	58.9
NEUTRAL	22.5	51.2
SELL	1.1	50.0

#### **COMPANIES UNDER ROBERT'S COVERAGE**

Anavex Life Sciences Corp. (AVXL)
Calyxt, Inc. (CLXT)
Jaguar Health, Inc. (JAGX)
OncoSec Medical, Inc. (ONCS)
Outlook Therapeutics. Inc. (OTLK)

Benitec Biopharma Inc. (BNTC)
CNS Pharmaceuticals Inc. (CNSP)
NeuroBo Pharmaceuticals (NRBO)
Oramed Pharmaceuticals, Inc. (ORMP)
Yield10 Bioscience, Inc. (YTEN)

# **COMPANY SPECIFIC DISCLOSURES**

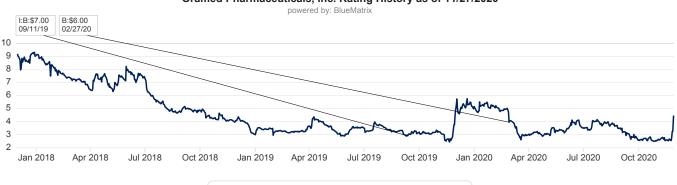
Ladenburg Thalmann & Co. Inc. makes a market in Oramed Pharmaceuticals, Inc..

Ladenburg Thalmann & Co. Inc received compensation for investment banking services from Oramed Pharmaceuticals, Inc. within the past 12 months.

Ladenburg Thalmann & Co. Inc had an investment banking relationship with Oramed Pharmaceuticals, Inc. within the last 12 months. Ladenburg Thalmann & Co Inc. acted in an advisory capacity for Oramed Pharmaceuticals, Inc. in the last 12 months.

#### **INVESTMENT RATING AND PRICE TARGET HISTORY**





B=Buy N=Neutral S=Sell D=Drop Coverage I=Initiate NR=Not Rated



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